

OneCoast Market Associate Job Ad Atlanta, GA

This is a part-time, temporary role that has the potential for future opportunities depending on performance and availability.

OneCoast is a national sales and marketing organization in the wholesale gift, fashion, home and accessory industries. With an award-winning sales team covering the United States, robust e-commerce website and wholesale showrooms in Atlanta & Dallas, OneCoast is *THE* trailblazing, omnichannel company in consumer goods!

OneCoast is looking for dynamic and passionate people to support our showrooms during trade show season! ***The Market Associate is a vital support role and offers an excellent opportunity for people looking to pursue a career in sales, retail and/or wholesale sales management.***

The Market Associate will support the showroom staff during the national trade show seasons in sales, operations and set-up. Most Market Associates help with the pre-show set up, as well as the sales and operations support during the trade shows. There will be opportunities for Market Associates based on performance and availability to travel to regional shows across the country or work the shows in our other showrooms.

*****The Market Associate will need to be available for the two large markets in January and July. The ability to work some smaller markets throughout the year during the months of February, March, April, June, August, September, and October is ideal.***

Duties/Responsibilities:

- Support the setup and tear down of the trade shows which includes resetting the floor plans, moving the product and executing minor changes in the construction of the shelves, displays and drywall.

- Inventory management which includes recording the current volume of products, reconciling inventory levels against invoices, tagging product and updating the products with new information.
- Support the sales staff during the trade shows by providing excellent customer service to clients, demonstrating strong product knowledge by guiding clients through the available options each vendor has to offer and using the CRM to process orders.
- Use the CRM and available software to introduce each customer to all of the products the OneCoast vendors have available.
- Ensure each customer has an exceptional experience shopping the OneCoast showrooms.

The ideal candidate will have:

- Ability to work onsite in the showrooms at the AmericasMart in Atlanta, GA is required.
- Excellent interpersonal and customer service skills.
- Strong organizational skills and attention to detail.
- Ability to function well in a high-paced and at times stressful environment.
- Ability to learn and use an order system and/or related CRM software.
- Positive, happy energy that contributes to a collaborative team environment.
- 1-2 years of sales experience in retail or wholesale preferred.

New Market Associates will receive training onsite at the OneCoast showroom in the AmericasMart Atlanta.

OneCoast is an Equal Opportunity Employer and makes employment decisions on the basis of merit. Company policy prohibits unlawful discrimination based on race, color, creed, religion, marital status, age, national origin or ancestry, physical or mental disability, sexual orientation, or any other consideration made unlawful by federal, state, or local laws.